Supplementary Material: Scalable Demand-Aware Recommendation

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1 Illustration of Time Utility's Impact on Rank

To illustrate the point that the purchase intention matrix can be of high-rank, we construct a toy example with 50 users and 100 durable goods. As discussed in the main paper, user *i*'s purchase intention of item *j* is mediated by a time utility factor h_{ij} , which is a function of item *j*'s interpurchase duration *d* and the time gap *t* of user *i*'s most recent purchase within the item *j*'s category. If *d* and *t* are Gaussian random variables, then the time utility $h_{ij} = \max(0, d - t)$ follows a rectified Gaussian distribution. Following the widely adopted low-rank assumption, we also assume that the form utility matrix $\mathbf{X} \in \mathbb{R}^{50 \times 100}$ is generated by \mathbf{UV}^{\top} , where $\mathbf{U} \in \mathbb{R}^{50 \times 10}$ and $\mathbf{V} \in \mathbb{R}^{100 \times 10}$ are both Gaussian random matrices. Here we assume that \mathbf{U} , \mathbf{V} , and the time utility matrix \mathbf{H} share the same mean (= 1) and standard deviation (= 0.5). Given the form utility **X** and time utility \mathbf{H} , the purchase intention matrix $\mathbf{B} \in \mathbb{R}^{50 \times 100}$ is given by $\mathbf{B} = \mathbf{X} - \mathbf{H}$. Figure 1 shows the distributions of singular values for matrices \mathbf{X} and \mathbf{B} . It clearly shows that although the form utility matrix \mathbf{X} is of low-rank, the purchase intention matrix \mathbf{B} is a full-rank matrix since all its singular values are greater than 0. This simple example illustrates that considering users' demands can make the underlying matrix no longer of low-rank, thus violating the key assumption made by many collaborative filtering algorithms.



Figure 1: A toy example that illustrates the impact of time utility. It shows that although the form utility matrix is of low-rank (rank 10), the purchase intention matrix is of full-rank (rank 50).

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2 The Proposed Optimization Algorithm

In this section, we introduce how to efficiently optimize the following optimization problem:

$$\min_{\mathbf{X} \in \mathbb{R}^{m \times n} \atop \mathbf{d} \in \mathbb{R}^{r}} \quad \eta \sum_{ijk: \ p_{ijk}=1} \max[1 - (x_{ij} - \max(0, d_{c_{j}} - t_{ic_{j}k})), 0]^{2} \\
+ (1 - \eta) \sum_{ijk: \ p_{ijk}=0} x_{ij}^{2} + \lambda \|\mathbf{X}\|_{*} := f(\mathbf{X}, \mathbf{d}),$$
(1)

We note that optimizing (1) is a very challenging problem for two reasons: (i) the objective is highly non-smooth with nested hinge losses, and (ii) it contains mnl terms: a naive optimization algorithm will take at least O(mnl) time.

To address these challenges, we adopt an alternating minimization scheme that iteratively fixes one of d and X and minimizes with respect to the other. Specifically, we apply an alternating minimization scheme to iteratively solve the following subproblems:

$$\mathbf{d} \leftarrow \arg\min_{\mathbf{d}} f(\mathbf{X}, \mathbf{d}). \tag{2}$$

$$\mathbf{X} \leftarrow \arg\min_{\mathbf{X}} f(\mathbf{X}, \mathbf{d}) \tag{3}$$

We note that both subproblems are non-trivial to solve because subproblem (3) is a nuclear norm minimization problem, and both subproblems involve nested hinge losses. In the following, we discuss how to efficiently optimize subproblems (2) and (3):

2.1 Update d

Eq (2) can be written as

$$\min_{\mathbf{d}} \sum_{ijk: \ p_{ijk}=1} \left\{ \max\left(1 - (x_{ij} - \max(0, d_{c_j} - t_{ic_jk})), 0 \right)^2 \right\} := g(\mathbf{d}) := \sum_{ijk: \ p_{ijk}=1} g_{ijk}(d_{c_j}).$$

We then analyze the value of each g_{ijk} by comparing d_{c_j} and t_{ic_jk} :

1. If $d_{c_i} \leq t_{ic_ik}$, we have

$$g_{ijk}(d_{c_i}) = \max(1 - x_{ij}, 0)^2$$

2. If $d_{c_j} > t_{ic_jk}$, we have

$$g_{ijk}(d_{c_i}) = \max(1 - (x_{ij} - d_{c_i} + t_{ic_ik}), 0)^2,$$

which can be further separated into two cases:

$$g_{ijk}(d_{c_j}) = \begin{cases} 1 - (x_{ij} - d_{c_j} + t_{ic_jk}))^2, & \text{if } d_{c_j} > x_{ij} + t_{ic_jk} - 1\\ 0, & \text{if } d_{c_i} \le x_{ij} + t_{ic_ik} - 1 \end{cases}$$

Therefore, we have the following observations:

1. If $x_{ij} \leq 1$, we have

$$g_{ijk}(d_{c_j}) = \begin{cases} \max(1 - x_{i,j}, 0)^2, & \text{if } d_{c_j} \le t_{ic_jk} \\ (1 - (x_{ij} - d_{c_j} + t_{ic_jk}))^2, & \text{if } d_{c_j} > t_{ic_jk} \end{cases}$$

2. If $x_{ij} > 1$, we have

$$g_{ijk}(d_{c_j}) = \begin{cases} (1 - (x_{ij} - d_{c_j} + t_{ic_jk}))^2, & \text{if } d_{c_j} > t_{ic_jk} + x_{ij} - 1\\ 0, & \text{if } d_{c_j} \le t_{ic_jk} + x_{ij} - 1 \end{cases}$$

This further implies

$$g_{ijk}(d_{c_j}) = \begin{cases} \max(1 - x_{ij}, 0)^2, & \text{if } d_{c_j} \le t_{ic_jk} + \max(x_{ij} - 1, 0) \\ (1 - (x_{ij} - d_{c_j} + t_{ic_jk}))^2, & \text{if } d_{c_j} > t_{ic_jk} + \max(x_{ij} - 1, 0) \end{cases}$$

For notational simplicity, we let $s_{ijk} = t_{ic_jk} + \max(x_{ij} - 1, 0)$ for all triplets (i, j, k) satisfying $p_{ijk} = 1$.

Algorithm. For each category κ , we collect the set $Q = \{(i, j, k) \mid p_{ijk} = 1 \text{ and } c_j = \kappa\}$ and calculate the corresponding s_{ijk} s. We then sort s_{ijk} s such that $s_{(i_1j_1k_1)} \leq \cdots \leq s_{(i_{|Q|}j_{|Q|}k_{|Q|})}$. For each interval $[s_{(i_qj_qk_q)}, s_{(i_{q+1}j_{q+1}k_{q+1})}]$, the function is

$$g_{\kappa}(d) = \sum_{t=q+1}^{|Q|} \max(1 - x_{i_t j_t}, 0)^2 + \sum_{t=1}^{q} (d + 1 - x_{i_t j_t} - t_{i_t c_{j_t} k_t})^2$$

By letting

$$R_q = \sum_{t=q+1}^{|Q|} \max(1 - x_{i_t j_t}, 0)^2,$$

$$F_q = \sum_{t=1}^q (1 - x_{i_t j_t} - t_{i_t c_{j_t} k_t}),$$

$$W_q = \sum_{t=1}^q (1 - x_{i_t j_t} - t_{i_t c_{j_t} k_t})^2,$$

we have

$$g_{\kappa}(d) = qd^2 + 2F_qd + W_q + R_q$$
$$= q\left(d + \frac{F_q}{q}\right)^2 - \frac{F_q^2}{q} + W_q + R_q.$$

Thus the optimal solution in the interval $[s_{(i_q j_q k_q)}, s_{(i_{q+1} j_{q+1} k_{q+1})}]$ is given by

$$d^* = \max\left(s_{(i_q j_q k_q)}, \min\left(s_{(i_{q+1} j_{q+1} k_{q+1})}, -\frac{F_q}{q}\right)\right),$$

and the optimal function value is $g_r(d^*)$. By going through all the intervals from small to large, we can obtain the optimal solution for the whole function. We note that each time when $q \Rightarrow q + 1$, the constants R_q, F_q, W_q only change by one element. Thus the time complexity for going from $q \Rightarrow q + 1$ is O(1), and the whole procedure has a time complexity O(|Q|).

In summary, we can solve the subproblem (2) by the following steps:

- 1. generate the set $Q_{\kappa} = \{(i, j, k) \mid p_{ijk} = 1 \text{ and } c_j = \kappa\}$ for each category r,
- 2. sort each list (costing $O(|Q_{\kappa}| \log |Q_{\kappa}|)$ time),
- 3. compute R_0, F_0, W_0 (costing $O(|Q_{\kappa}|)$ time), and then
- 4. search for the optimal solution for each $q = 1, 2, \dots, |Q_{\kappa}|$ (costing $O(|Q_{\kappa}|)$ time).

The above steps lead to an overall time complexity $O(\|\mathcal{P}\|_0 \log(\|\mathcal{P}\|_0))$, where $\|\mathcal{P}\|_0$ is the number of nonzero elements in tensor \mathcal{P} . Therefore, we can efficiently update d since \mathcal{P} is a very sparse tensor with only a small number of nonzero elements.

2.2 Update X

By defining

$$a_{ijk} = \begin{cases} 1 + \max(0, d_{c_j} - t_{ic_jk}), & \text{if } p_{ijk} = 1\\ 0, & \text{otherwise} \end{cases}$$

Algorithm 1: Proximal Gradient Descent for Updating X

Input : \mathcal{P} , \mathbf{X}^0 (initialization), step size γ **Output**: A sequence of \mathbf{X}^t converges to the optimal solution 1 for $t = 1, \dots, maxiter$ do

- 2 | $[\mathbf{U}, \Sigma, \mathbf{V}] = \operatorname{rand_svd}(\mathbf{X} \gamma \nabla h(\mathbf{X}^t))$
- 3 $\bar{\Sigma} = \max(\Sigma \gamma \lambda, 0)$
- 4 k: number of nonzeros in Σ
- **5** $| \mathbf{X}^{t+1} = \mathbf{U}(:, 1:k)\bar{\Sigma}(1:k, 1:k)\mathbf{V}(:, 1:k)^T$

the subproblem (3) can be written as

$$\min_{\mathbf{X}\in\mathbb{R}^{m\times n}} h(\mathbf{X}) + \lambda \|\mathbf{X}\|_* \text{ where } h(\mathbf{X}) := \bigg\{\eta \sum_{ijk: \ p_{ijk}=1} \max(a_{ijk} - x_{ij}, 0)^2 + (1-\eta) \sum_{ijk: \ p_{ijk}=0} x_{ij}^2\bigg\}.$$

Since there are O(mnl) terms in the objective function, a naive implementation will take O(mnl) time, which is computationally infeasible when the data is large. To address this issue, We use proximal gradient descent to solve the problem. At each iteration, **X** is updated by

$$\mathbf{X} \leftarrow S_{\lambda}(\mathbf{X} - \alpha \nabla h(\mathbf{X})), \tag{4}$$

where $S_{\lambda}(\cdot)$ is the soft-thresholding operator for singular values ².

In order to efficiently compute the top singular vectors of $\mathbf{X} - \alpha \nabla h(\mathbf{X})$, we rewrite it as

$$\mathbf{X} - \alpha \nabla h(\mathbf{X}) = [1 - 2(1 - \eta)l] \,\mathbf{X} + \left(2(1 - \eta) \sum_{ijk: \ p_{ijk} = 1} x_{ij} - 2\eta \sum_{ijk: \ p_{ijk} = 1} \max(a_{ijk} - x_{ij}, 0) \right).$$
(5)

Since X is a low-rank matrix, $[1 - 2(1 - \eta)l]$ X is also of low-rank. Besides, since \mathcal{P} is very sparse, the term

$$\left(2(1-\eta)\sum_{ijk:\ p_{ijk}=1}x_{ij}-2\eta\sum_{ijk:\ p_{ijk}=1}\max(a_{ijk}-x_{ij},0)\right)$$

is also sparse because it only involves the nonzero elements of \mathcal{P} . In this case, when we multiply $(\mathbf{X} - \alpha \nabla h(\mathbf{X}))$ with a skinny m by k matrix, it can be computed in $O(nk^2 + mk^2 + \|\mathcal{P}\|_0 k)$ time.

As shown in [1], each iteration of proximal gradient descent for nuclear norm minimization only requires a fixed number of iterations before convergence, thus the time complexity to update \mathbf{X} is $O(nk^2T + mk^2T + \|\mathbf{\mathcal{P}}\|_0kT)$, where T is the number of iterations.

Since each user should make at least one purchase and each item should be purchased at least once to be included in \mathcal{P} , n and m are smaller than $\|\mathcal{P}\|_0$. Also, since k and T are usually very small, the time complexity to solve problem (3) is dominated by the term $\|\mathcal{P}\|_0$, which is a significant improvement over the naive approach with O(mnl) complexity.

References

[1] C.-J. Hsieh and P. A. Olsen. Nuclear norm minimization via active subspace selection. In *ICML*, 2014.

²If **X** has the singular value decomposition $\mathbf{X} = \mathbf{U}\Sigma\mathbf{V}^T$, then $\mathcal{S}_{\lambda}(\mathbf{X}) = \mathbf{U}(\Sigma - \lambda I)_+\mathbf{V}^T$ where $a_+ = \max(0, a)$.